# William J. Sump

sump.sites.ucsc.edu

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#### **SKILLS**

- Microsoft Office Suite, TEX, QuickBooks, Java, Python, Stata, R, Matlab, Mathematica and Z-tree
- Leadership, Time-Management, Autonomy, Facilitation and Supervisory Skills
- Over 13 years of Management Experience

#### **EDUCATION**

M.S. in Applied Economics and Finance, University of California, Santa Cruz, CA	Candidate
B.A. in Economics, Highest Honors, Cum Laude, University of California, Santa Cruz, CA	2016
A.S. in Business Administration for Transfer, Mt. San Jacinto College, Menifee, CA	2015

### **EMPLOYMENT**

#### Chief Executive Office, Cauchy Investments, Santa Cruz, CA

2018

- Alternative investment firm specializing in applications of Blockchain Technology
- Developing a principal component model to evaluate volatility of cryptocurrencies

### Economics Department Teaching Assistant, University of California, Santa Cruz, CA

2017

- Led undergraduate discussion sections with 25 students each
- Explained challenging quantitative and economic concepts to students

# **Graduate Program Student Assistant**, University of California, Santa Cruz, CA

2015 - 2016

- Researched North American universities in order to develop a database of all economic departments
- Maintained a database of alumni, directed communication for organization of job fairs and recruitment

### Commercial Accounts Executive, Leslies Pool Mart, Hemet, CA

2014 - 2015

- Provided clients with outstanding service and assisted them in solving their queries
- Increased growth of accounts by 17% in fiscal 2014

# General Manager, Inland Empire Electronics, Riverside, CA

2012 - 2015

- Responsible for preparation of work schedules, hiring, training and implication of disciplinary guidelines
- Communicated discrepancies in inventory to headquarters

#### Para-Legal Assistant, Law Office of J David Nick, San Francisco, CA

2010 - 2015

- Knowledgeable of filing requirements for superior courts, appellate courts and the supreme court
- Constructed tables of statutes, authorities and assisted in editing of various briefs

### Chief Executive Officer, Business Management Consultants, Riverside, CA

2009 - 2013

- Specialized in providing database management and consulting for healthcare facilities
- Oversaw operations, marketing, business development and human resources

## **Department Manager of Computers & Geek Squad**, Best Buy, Menifee, CA

2009 - 2011

- Kept record of all shipments, inventory, count discrepancies, cash handling and deposit reconciliation
- Oversaw all aspects of specialty management with priority to sales

### PROFESSIONAL ACTIVITIES

2016-2018	Chief Financial Officer, Leviathan Jewish Journal, University of California, Santa Cruz, CA
2016-2018	Chief Financial Analyst, Slugs Fund Investment Group, University of California, Santa Cruz, CA